



June 18, 2017

Re: **NOTICE # 5 TO PARTICIPANTS**
TENDER NO. 41739

This notice (the “**Notice**”) is being furnished to Bidders in accordance with the provisions of Section 20.3 of the General Terms and Conditions of the Tender Documents.

Capitalized words and terms used herein and not otherwise defined shall have the same meaning ascribed to them in the Tender Documents.

Explanatory Note

For the removal of doubt, with respect to any question or request not specifically addressed in this Notice, the Tender Documents remain unchanged and fully binding. It is hereby further clarified that throughout the Tender Process, ISR shall only be bound by information submitted by ISR in writing, and no oral or other non-written response or information will bind ISR for any purpose whatsoever.

Tender Documents

1. **Question:** In relation to Section 19.1, ISR is requested to clarify the referring to sections 19.1.1.2 and 19.1.1.3, since there are no sections 19.1.1.2 and 19.1.1.3.

Answer: there had been a typo- section 19.1 should refer to sections 18.1.1.1 to 18.1.1.3.

2. **Question:** In relation to Section 18.1.1.3, ISR is requested to clarify the formula.

Answer: As specified in the tender documents, the calculation formula comprised of a technical scoring (20% of the bidders' proposal) and a commercial offer (80% of the bidders' proposal).

The commercial offer can also be comprised of two elements- price for 25 tons crane and price for 50 tons crane (if and to the extent the bidder submits an offer for both).

In order to calculate if a bidder's offer is the winning offer, ISR, after reviewing all valid proposals, shall multiply the lowest commercial offer submitted to it by 80 (the coefficient of the commercial offer) and divide the result by the bidder's offer.

Please confirm receipt and acknowledgement of the above Notice, by completing the slip below, and returning it by email to the undersigned at cheng@rail.co.il

Yours Faithfully,

Chen Gevirtz
International Procurement Coordinator

To Chen Gevirtz - Israel Railways Ltd.

We hereby confirm the receipt of Notice # 5 (2 page including this page) and its enclosures in Tender No. 41739 dated June 18, 2017 and hereby acknowledge the clarifications set forth therein.

Name

Company

Sign