

Israel Railways bringing the future closer

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Tender No. 51403 **For the Supply of Double Deck Electric Multiple Units for Israel Railways Ltd ("Tender")**

Israel Railways Ltd. ("ISR"), in accordance with its obligations under the Israeli Mandatory Tender Law, 5752-1992 and its implementing regulations promulgated thereunder, wishes to obtain bids for the supply of 60 double deck electric multiple units (in a configuration of 6 vehicles and 4 vehicles) and complementary services and options as further defined in the Tender Documents.

1. Pre-requisites for Participation in the Tender (the "Pre-requisites"):

1.1. Financial Pre-requisites

The complete financial Pre-requisites are detailed in Section 3 of Volume A to the Tender Documents.

- 1.1.1. **Equity** (As specified in Section 3.2);
- 1.1.2. **Weighted average annual revenue** (As specified in Section 3.3);
- 1.1.3. **Cash Flow and/or Cash Flow to Equity Ratio and/or Financial Debt to EBITDA Ratio** (As specified criteria in Section 3.4);
- 1.1.4. **No Going Concern Notice** (As specified in Section 3.5);
- 1.1.5. **No Insolvency** (Section 3.6).

1.2. Technical Pre-requisites

The complete technical Pre-requisites are detailed in Section 5 of Volume A to the Tender Documents.

1.2.1. Supply Experience

Bidder must comply with AT LEAST ONE of Section 1.2.1.1 or 1.2.1.2 below:

- 1.2.1.1. Bidder has supplied and commissioned, during the period commencing on January 1st, 2005 and ending on the Submission Date, all the rolling stock in subsections (a) and (b) below, which were designed, manufactured, and fully assembled by Bidder:
 - a) at least thirty (30) double deck passenger trainsets.and;
- b) at least thirty (30) electric multiple units which complied with all the following requirements:
 - (i) AC catenary system; and
 - (ii) suitable to be operated at a speed of at least 140 km/h.

OR;

- 1.2.1.2. Bidder has supplied and commissioned, during the period commencing on January 1st, 2005 and ending on the Submission Date, at least thirty (30) double deck electric multiple units which were designed, manufactured, and fully assembled by Bidder, and complied with all of the following requirements:
 - (i) AC catenary system; and
 - (ii) suitable to be operated at a speed of at least 140 km/h.

- 1.2.2. Bidder has maintained electric rolling stock (including at least one (1) fleet of not less than ten (10) units) for an aggregate period of at least three (3) years during the period commencing on January 1st, 2009 and ending on the Submission Date.

'double deck passenger trainset', 'double deck electric multiple unit', 'electric multiple unit' and 'unit' shall have the meaning as defined in Section 5 of Volume A to the Tender Documents.

- 1.2.3. Bidder must be certified for a quality management system in accordance with the ISO 9001:2008 standard.

- 2. **Bid Guarantee** – Bidder must submit a Bid Guarantee as specified in Section 2 of Volume A to the Tender Documents.
- 3. Submission of a Bid in the Tender is subject to payment (non-refundable) of a participation fee in the amount of fifteen thousand New Israeli Shekels (15,000 NIS), (including VAT) (the "Participation Fee"), from **March 20, 2016** (As detailed in section 11.1.2 of Volume A).
- 4. Any Request for Clarifications should be addressed **in writing** only to Ms. Sophia Katsely, Procurement and Contracting Coordinator, no later than **May 30, 2016**, by facsimile at +972-3-693-7416 and by e-mail: sophiak@rail.co.il. Bidders shall be responsible for verifying receipt by ISR of Requests for Clarification.

All proposals must be submitted no later than **August 8, 2016 by 13:00 (Israel time)**, into **Tender Box No. 5** at the address: Israel Railways Ltd. – Central Management Offices, Procurement & Contracting Division, Tel Aviv Central Train Station – Savidor (Arlozorov) Tel Aviv, Israel.

ISR shall be entitled to postpone the deadline at its sole discretion.

- 5. ISR reserves the right, at its discretion, to conduct negotiations with those bidders that it finds suitable.
- 6. ISR shall have no obligation to accept the lowest-priced bid or any other bid whatsoever.
- 7. The Tender Documents are available for review and download at ISR's website, as of Sunday, March 20, 2016, at the following website: <http://www.rail.co.il/EN/Tenders/Pages/TenderListHome.aspx>. Bidders are advised to check for updates during the Tender process and before submitting proposals.
- 8. In case of discrepancy between the terms of the Tender published in this publication and the Tender Documents as published at ISR's website, the Tender Documents shall prevail.