

Appendix B
Tender N. 41901
Bidder's Proposal Form

Date: _____

**Re: Proposal for the Development, Supply, Installation, Implementation, Testing,
Qualification, Support, Warranty and Maintenance of Train Traffic Simulator for ISR's
Traffic Controllers**

Bidder declares that it has read, fully understands, and agrees to the terms and conditions included in the tender documents of Tender No. 41901, including the General Terms and Conditions, the Technical Specifications and any Appendices thereof (collectively the "**Tender Documents**"), and hereby submits to ISR (as that and all other capitalized terms not otherwise defined in this Appendix are defined in the Tender Documents) its proposal for the supply of the TTS. All of the terms and conditions included in the Tender Documents shall be considered integral parts of this proposal.

1. Any price stipulated herein shall be quoted in Euro (€) currency only. Bidder hereby acknowledges and declares that all of the sums stated herein (Appendix B) shall constitute the final price that will be paid to the Bidder for the supply of the TTS, including all of the related Services, Warranty, Qualification, Updates, Services Support Modules and spare parts obligations, equipment, cost, fees duties and taxes as specified in the Agreement.
2. The Prices shall also include all taxes, fees, duties, licenses, costs or other payments that are to be paid in connection with the exportation, supply and delivery of the TTS, including but not limited to all types of importation and custom duties and services, such as transportation costs, customs agents' fees, purchase tax (in Hebrew "Mas Kniya" or "מס קניה"), wharfage fees (in Hebrew "Dmei Ratzif" or "דמי רציף"), Israeli customs duties, port handling fees (in Hebrew "Dmei Nitul" or "דמי ניטול"), port infrastructure fees (in Hebrew "Dmei Tashtit" or "דמי תשתית"), cleaning of the containers, stuffing and unloading of the containers, cam locks for discharging the TTS at port, supervision while discharging at port, discharging terms at port, etc. Notwithstanding the above, Israeli Value Added Tax, if applicable, shall be borne by ISR. For the sake of clarity, the Prices shall include any sum which the Israeli Tax Authorities require to be withheld at source.
3. The **Proposed Price for the TTS Price (as defined in the Agreement) is as follows:**

The <u>Proposed Price for the Purchase Order of the TTS</u> ("TTSP")

A Sum of _____ € (in words: _____ Euros).
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3.1. All prices set forth pursuant to this Section 3 shall be fixed and shall not be linked to any price increase mechanism.

4. The **Yearly Proposed Price for the Maintenance Period**, up to a period of eight (8) years, is as follows:

The Yearly Proposed Price for the Maintenance Period (“MP”)
A Sum of _____ € (in words: _____ Euros) for one (1) year of Maintenance.
The total sum for eight (8) years of Maintenance is _____ € (in words: _____ Euros).

5. The Proposed Price for Working Days (“WD”) during the agreement period (the "**Proposed Price for Working Days**") is as follows:

Price per one working day(*)					
	Duration of Task Order	Tariff of Senior Consultant services (**) (Fee)	Evaluation Coefficient	Discount Rate (DR)	Total Price (= Fee * Evaluation Coefficient) * (1-dr)
A1	10 working days or less	1050 €	45		_____ € (in words) _____ EURO.
A2	between 11 and 30 working days	1000 €	240		_____ € (in words) _____ EURO.
A3	31 working days or more	950 €	70		_____ € (in words) _____ EURO.
	Duration of Task Order	Tariff of Junior consultant services (***) (Fee)	Evaluation Coefficient	Discount Rate (DR)	Total Price (= Fee * No of working Days) * (1-dr)
B1	10 working days or less	850 €	25		_____ € (in words) _____ EURO.
B2	between 11 and 30 working days	800 €	120		_____ € (in words) _____ EURO.
B3	31 working days or more	750 €	35		_____ € (in words) _____ EURO.
	Duration of Task Order	Tariff of technicians/ Clerks services (Fee)	Evaluation Coefficient	Discount Rate (DR)	Total Price (= Fee * No of working Days) * (1-dr)
C1	10 working days or less	600 €	20		_____ € (in words) _____ EURO.
C2	between 11 and 30 working days	550 €	40		_____ € (in words) _____ EURO.
C3	31 working days or more	500 €	20		_____ € (in words) _____ EURO.
Working Days (WD) = Total Price of A1+A2+A3+B1+B2+B3+C1+C2+C3 =					_____ € (in words) _____ EURO.

6. The Proposed Price for Additional Features (AFP) is as follows:

	Additional Features	Price per unit	Quantity (for evaluation purposes only)	Total Price (Quantity multiplied by Price per Unit)
1	Development of an additional "Station Map" and sections (on top of the 20 station maps that are a part of the TTS Price)		10	
2	Update and / or changes to the station map and sections (on top of the 5 updates station maps that are a part of the TTS Price)		20	
3	Development of an additional command / button. (A new command / button added to the system after the setup period)		10	
4	Update and / or change command / button.		10	
5	Development of an additional object (A new object added to the system after the build-up period)		10	
6	Update and / or change to object.		10	
7	Development of an additional storyboard (on top of the 50 storyboards that are a part of the TTS Price)		15	
8	Update and / or change to the storyboard.		50	
9	Certifying Israel Railways simulator training staff (on top of the 5 employees)		2	
TOTAL PRICE (1+2+3+4+5+6+7+8+9)				_____ € (in words: _____ EUROS)

6.1. The Proposed Price for the Yearly Maintenance Period, Additional Features and Working Days shall be fixed and shall not be linked to any price increase mechanism for a period of two (2) years commencing on the Final Submission Date.

6.2. As from two (2) years from the Final Submission Date, the Prices shall be linked to the European Consumer Price Index (HICP E25 - Overall index, Monthly Index, (2005=100) as published at Eurostat website: <http://ec.europa.eu/eurostat/tgm/table.do?tab=table&language=en&pcode=teicp000&tableSelection=1&plugin=1>

7. The Bidder's total evaluated price ("**TEP**") shall be calculated in accordance with the following formula:

$$\text{TEP} = \text{TTSP} + (8 * (\text{MP} * 0.8) + (\text{AFP} * 0.7) + (\text{WD} * 0.6))$$

8. Bidder understands that payment by ISR to the Supplier for the TTS shall be made by way of bank transfer in the manner and terms set forth in the Agreement.

Signature of Bidder

By: (print or type name):

Title:

Appendix D
Tender No. 41901

Date: _____

Experience and Reference List of the Bidder

Bidder further confirms that in accordance with Section 1.2 of the Tender's General Terms and Conditions, the bidder has developed, supplied, installed and implemented, commencing from 2014 and up to the final submission date, at least two (2) TTSs that have been in commercial operation for at least one (1) year for at least two (2) different Railways Companies.

Name of company for which the TTS was manufactured and supplied	Date the TTS was manufactured and supplied	Quantity of TTS that was manufactured and supplied	Name of Contact Person	Tel. and e-mail of Contact Person

Signature of Bidder: _____

By: _____

Title: _____

(*) Additional pages may be added

The Experience and Reference List shall be in English or Hebrew and shall quote the requested details.

Appendix E
Tender No. 41901
Spare Parts and Maintenance Tools List

1. SPARE PARTS LIST AND PRICES

The Bidder shall submit a list of all necessary and recommended Spare Parts required for maintenance of the TTS.

Spare Part	Original manufacturer's name and part number	Price (DAP) at Site (in EURO)	Delivery Time	Estimated annual usage

(*) Additional pages may be added

The Spare Parts List shall be in English or Hebrew and shall quote the delivery time, description, original manufacturer's name, part number of original manufacturer, estimated annual usage and the prices at ISR's Site (DAP) for each Spare Part.

Signature of Bidder: _____

Name and Title: _____