



**Request for Information (“RFI”)
Technical training courses regarding rolling stock maintenance staff**

1. Introduction

Israel Railways Ltd. ("ISR") hereby requests information regarding technical training courses for rolling stock maintenance staff and technical training aids for demonstration and practical training.

ISR seeks such information from suppliers of such solutions, including information regarding the solution design, contents and required infrastructure, all as generally defined in Appendix A attached hereto (the "**Technical Attachment**") and as further described below.

2. Objective of RFI

The objective of this RFI is to enable ISR to explore the option of purchasing the proposed solution, as well as to review and estimate the costs involved and the infrastructure required for the proposed solution.

This RFI is not to be considered as a request for proposals or as a tender and the provisions of neither the Israeli *Mandatory Tenders Law 5752-1992* nor the Government Procurement Agreement shall apply hereto.

Notwithstanding the aforesaid, ISR may, as a result of this RFI, at its sole and absolute consideration, approach one or more of the Respondents to this RFI and/or any other party, in order to obtain additional information.

Notwithstanding the aforesaid, ISR may, as a result of this RFI, at its sole and absolute consideration, conduct an additional procedure, including, inter alia, a tender procedure, and may use, at its sole consideration, any of the information provided in this RFI.

This RFI shall not, under any circumstances, constitute any commitment on ISR's part to negotiate with any or all interested parties, nor to enter into any agreement for the manufacture and/or supply of the proposed solution.

3. The Response

The respondent is invited to submit to ISR data and any technical and commercial information regarding the proposed solutions, respondent's past experience in the design and/or the supply of similar solutions provided to the railway industry.

Notwithstanding the above, the respondent should specify whether or not it complies with the technical criteria specified in Appendix A, with all or part thereof.

The information should be delivered by filling out the tables provided in Appendix B.

4. Language of Response

Responses shall be in English or in Hebrew only.

5. Submission of a Response

Responses are to be submitted in writing and/or by email to the attention of Ms. Chen Gevirtz, no later than **January 15, 2019, until 13.00 Israel Time**, at the following address:

ISRAEL RAILWAYS LTD.
Procurement and Contracting Division
Yoseftal 1,
7136801
Lod, ISRAEL

Respondents wishing to submit their response by e-mail to the following address:
cheng@rail.co.il

6. Additional Information

Should Respondent require clarifications relating to this RFI, or if any questions arise with respect thereto, Respondent may contact, in writing only, Ms. Chen Gevirtz International Procurement Coordinator, via e-mail: cheng@rail.co.il

7. General

- i. This RFI shall not be construed under any circumstances as a pre-requisite or pre-qualification procedure.
- ii. This RFI is merely for the purpose of obtaining any relevant information for consideration purposes only, and ISR shall not be construed as having taken any commitment to purchase any Solution nor to publish any tenders or any other further procedure.
- iii. ISR may, as a result of this RFI, approach, at its sole discretion, one or more of the Respondents and/or any other party, in order to obtain additional information, commercial proposals for the purchase of any Solution and/or to conduct negotiations with respect to the technical and/or commercial terms, and enter into a contractual relationship with one and/or more Respondents or any other party it finds suitable to conduct any other procedure it deems necessary.
- iv. It is hereby clarified that ISR shall not be obligated to engage in any contract on the basis of this RFI and that any information presented and/or submitted to ISR through this RFI is provided voluntarily. ISR shall not be charged in any manner for the submission of information in accordance with this procedure and every Respondent shall bear its own costs with respect to this RFI.
- v. Moreover, to preclude any doubt, it is emphasized that ISR shall have the right to reject, in whole or in part, any opinion, conclusion or information delivered to it through this RFI. ISR shall also have the right to use the information presented and/or submitted to it for the purpose of planning and preparing a tender or any other procedure, should ISR decide to publish one.
- vi. ISR may at its sole discretion, request from any of the Respondents, additional information, details, approvals, recommendations and/or certificates, as required by ISR.
- vii. ISR may ignore any Response which lacks information or has unclear details.
- viii. ISR shall not be bound to accept and/or consider any Response and it does not undertake herein any commitment whatsoever towards any of the interested parties.

- ix. ISR reserves the right, at any time and at its sole discretion, to amend this RFI or any aspect thereof, as well as to extend the date for submittal of the Responses. In addition, ISR reserves the right to cancel this RFI in its entirety at its sole discretion, without providing the Respondent(s) any (or no) reason or explanation.
- x. This RFI process is undertaken by ISR for the purpose of receiving data and information, and it does not create any obligation on ISR's part to commence, continue or complete any purchase procedure and/or to act in any other method of acquisition, and ISR shall act at its sole and absolute discretion in this respect.
- xi. ISR reserves the right to accept, in future stages, information and/or any commercial proposals from entities which did not participate in this RFI process, as ISR shall deem fit.
- xii. ISR reserves the right, as a result of this RFI, at its sole consideration to conduct an additional procedure, including, inter alia, tender procedure, and may use, at its sole consideration, any of the information provided in this RFI.

Appendix A

General

ISR intends to create a training center and form a training program for rolling stock maintenance staff, and is checking the possibility to purchase consulting and training services as follows:

- Purchasing technical courses to be translated and conducted by ISR instructors
- Purchasing training aids
- Consulting services for designing a practical training center

This technical specification outlines the main ISR requirements for the supply of:

- Technical training courses for rolling stock maintenance staff in professional matters such as bogies, passenger wagon doors, passenger wagon toilets, braking system etc.

The courses shall include the following topics, amongst others:

- System design, construction, main parts, location.
 - System components
 - System operation
 - Maintenance, testing, parts removal and installation, overhaul.
- Technical training aids for main rolling stock systems (e.g. diesel engine, generator, electrical motor, air compressor, door system, toilet system and others).

The training aids proposed by the respondents may include one or more of the followings:

- System instructional model
- System instructional section
- Any other technology or method proposed by the respondents for the teaching of the subject in matter

The solution must have a proven track record of success in the railway industry.

Appendix B

RFI concerning technical training courses and training aids for rolling stock maintenance staff

Respondents are requested to fill in the questionnaire below.

Table I: <u>General Information Concerning the Respondent</u>			
Name of Respondent			
Respondent Address			
Respondent Contact Person			
Contact's person Telephone No.		E-Mail:	
Respondent General Profile			
Respondent Professional Certifications (Such as ISO 9001:2008/2015, IRIS, etc.)			
Respondent owner, main customers and main fields of expertise.			

Information Concerning Past experience

Please specify respondent's past experience in manufacture and supply of technical training courses and training aids for rolling stock maintenance staff. Please specify for each Solution, the following information:

Customer No. []:

Name of Customer:			
Address of Customer:			
Customer's Contact person (name, title):			
Contact's person Telephone No.		E-Mail:	
Quantity and Type of Solution supplied to the customer			
Supplied Solution description:			

- Please duplicate this table for use with each different customer

Information Concerning the Proposed Solution

Please specify respondent's past experience in development and supply of technical training courses and training aids for rolling stock maintenance staff. Please specify for each Solution, the following information:

The supplied Solution includes:

Information concerning the Solution

Please submit any relevant technical information in regards to the proposed solution Including drawings	
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Information concerning the cost of the Solution

Please specify All relevant Information regarding the cost of the Solution (the Solution's estimated Price, installation, etc.)	
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